

Mayflower Advisors Recognized Among Financial Times' Top Retirement Advisers (FT 401) of 2020



Boston, MA, October 22, 2020—[Mayflower Advisors](#), a boutique investment and financial advisory group that recently launched as an independent registered investment advisor (RIA), is pleased to announce its inclusion on *Financial Times*' prestigious "FT 401" ranking of the nation's retirement plan teams.

For the sixth consecutive year, Managing Partner Steven Dimitriou and Mayflower Advisors' defined contribution (DC) practice were recognized as "Top Financial Advisers." Dimitriou notes, "It's an honor to once again be ranked among fellow advisors on the FT 401 list. This is testament to our team's hard work, deep-seated expertise and fiduciary commitment to clients. It's especially gratifying to see our group recognized this year for providing uncompromised guidance through the challenging market environments our clients have faced. Mayflower Advisors is proud to serve as a steadfast resource in this difficult and evolving environment."

An Accredited Investment Fiduciary®, Certified 401(k) Professional® and Certified Plan Fiduciary Advisor, Dimitriou has more than 25 years of retirement plan industry experience. He and Managing Partners Larry Glazer, AAMS®, and Lloyd Glazer co-founded Mayflower Advisors in 2002. In addition to running the retirement practice, Dimitriou was named President of the National Association of Plan Advisors (NAPA) in March 2014 and also served as President of the American Retirement Association, the nation's largest retirement plan advocacy group, until his term ended at the end of 2019.

Mayflower Advisors recently launched as an independent registered investment advisor (RIA). This strategic shift to a more sound fiduciary approach affirms the practice's autonomy and positions the team to best meet clients' financial and service needs with a flexible, scalable infrastructure and custom planning solutions.

Commenting on Mayflower's RIA breakaway, Dimitriou adds, "This investment in people, culture and technology infrastructure reaffirms our commitment to clients and advisors alike and ensures that Mayflower Advisors can continue to grow and offer long-term stability for generations to come. Lloyd, Larry and I could not be more proud to see Mayflower Advisors launch full sail."

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Mayflower Advisors was included on *Financial Times*' Top Financial Advisers (FT 401) ranking from 2015-2020. *Financial Times* created FT 401. *Financial Times* and Ignites Research contacted large US brokerages, independent advisors and other wealth

managers to identify qualified applicants. Broadridge Financial Solutions provided data that helped to identify candidates specializing in serving companies sponsoring defined contribution (DC) plans, including 401(k) plans and other DC accounts. To qualify for the list, advisors must have 20% or more of their total client assets in DC plans. Qualified advisors are identified and evaluated by Ignites Research using a ranking algorithm based on seven broad factors: (1) defined contribution assets (DC) under management, (2) specialization in the DC business, (3) growth rate in DC plan business, (4) years of experience advising DC plans, (5) industry certifications, (6) participation rate in DC plans advised, (7) compliance record. Awards and recognitions evaluate neither client experience nor previous investment performance and are not indicative of future performance. No payment of fees was required in exchange for participation with any of the items noted above. Visit *Financial Times'* Website for additional information and a full list of 2020 honorees: <https://www.ft.com/content/a19bc519-77ef-4cbb-b4df-861c3a9152fa>.

About Mayflower Advisors

Built on a proud foundation of independence and innovation, Boston-based Mayflower Advisors is an independent RIA that provides retirement plan consulting, wealth management and institutional advisory solutions. Since opening its first office in 2002, the practice has promoted a client-centric, entrepreneurial culture that emphasizes stability, accountability and teamwork to bring clients a New World approach to financial life management.

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